



**Delmarva Power & Light Company Third Party Supplier
Application to Participate in Retail Choice (the "Application") in Delaware**

Forward the completed and signed application, and accompanying information and forms to:

Mailing Address:
Attn: Supplier Relations, 79NC82
Delmarva Power
PO Box 9239
Newark, DE 19714-9239

Shipping Address:
Attn: Supplier Relations, 79NC82
Delmarva Power
401 Eagle Run Road
Newark, DE 19702

An applicant will not be eligible to be a Third Party Supplier (TPS) until Delmarva Power & Light Company approves the application and the applicant and Delmarva Power & Light Company execute the Third Party Supplier Agreement.

1. Applicant / Company

Applicant Name _____
Federal Tax ID _____
D&B Duns (9 characters) _____
D & B Duns Plus 4 (13 characters for EDI Prod) _____
State of Incorporation
(please mark N/A if not incorporated) _____
Years in Business _____

2. Credit or Financial Contact Person

First and Last Name _____
Title _____
Address _____
City, State, Zip Code _____
E-mail Address _____
Telephone (_____) _____

3. Supplemental Data

Please provide the following information:

- a) W9 (The latest form was revised October 2007 and is available at www.irs.gov)
- b) Long-Term Bond Rating (LTD Rating)

Moody's		Fitch	
S&P		Duff & Phelps	

Please provide proof of the following:

- c) Delaware PSC License # _____ PSC Certification Date _____
- d) PJM Certification

4. Alternate Credit Arrangements

If the Applicant is unable to demonstrate that it has and maintains Investment Grade bond rating **and the Applicant intends to provide Supplier Consolidated Billing services**, the Applicant must make alternative credit arrangements for an amount equal to two months of customer payments to the Supplier as described in the Third Party Supplier Agreement. If you will be providing Supplier Consolidated Billing, please provide an initial estimate for two months of applicable customer usage (in kWh) broken down by rate class:

Rate	kWh	Rate	kWh
Residential "R"		Separately Metered Space Heating "SGS-ND" & "MGS-S"	
Residential Space Heating "R"		Separately Metered Water Heating "SGS-ND" & "MGS-S"	
Residential Time of Use "R-TOU"		Medium General Service-Secondary "MGS-S"	
Small General Service "SGS-ND"		Large General Service-Secondary "LGS-S"	
Outdoor Lighting "OL"		General Service-Primary "GS-P"	
Outdoor Recreational Lighting "ORL"		General Service-Transmission "GS-T"	

Will the Applicant's Parent Company or an Affiliate be the credit support provider (e.g., guarantee)? Yes _____ No _____

If yes, identify by name the credit support provider:

Parent Company _____ State of Incorporation _____
 Affiliate _____ State of Incorporation _____



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5. Representations

	<u>Applicant</u>		<u>Parent</u>		<u>Affiliate</u>	
<i>Is the applicant and/or their parent (and/or the affiliate providing credit support):</i>	Yes	No	Yes	No	Yes	No
a) Operating under federal bankruptcy laws?	___	___	___	___	___	___
b) Subject to pending litigation or regulatory proceedings in state or federal courts and/or agencies which could impact the Applicant's and/or Parent's financial condition?	___	___	___	___	___	___
c) Subject to collection lawsuits or outstanding judgments which could impact solvency?	___	___	___	___	___	___
d) Mandatory disclosure of prior bankruptcy declarations by Applicant and/or predecessor						

6. Banking Information for Customer Remittances

Bank Name _____

Address _____

City, State _____

Zip Code _____

ABA Transit Routing Number for ACH _____

Account # _____

Name on the account _____

Contact at the bank _____

Phone # _____

7. Certification, Authorization, and Signature

Delmarva Power & Light Company will treat all financial statements provided by Applicant in a confidential manner.

Applicant will notify Delmarva Power & Light Company if any financial, credit or electronic document exchange information changes.

Applicant certifies that the information herein is complete and accurate to the best of Applicant's knowledge, information and belief, and that the individual signing below is an authorized Representative of the Third Party Supplier.

Applicant herein authorizes Delmarva Power & Light Company to obtain any information that may be required relative to this Applicant hereby from any source, including Applicant's financial and trade references. Applicant also hereby authorizes each source to provide such information.

Legal Name of Applicant: _____

Signature of Authorized Representative: _____

Name (Please Print): _____

Title: _____

Sworn Before: _____

Date: _____



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Contact Information Form

Supplier Name _____

State (where energy will be supplied - to which the information on this form applies): _____

1. Supplier Information (as it is to appear on the confirmation letters/utility consolidated bills)

Supplier Name on Enrollment/Drop Confirmation Letters
(Max of 29 characters) _____

Supplier Name on Utility Bill (Max of 15 characters) : _____

Customer Svc. Phone # (must be toll free) (____) _____

Address: _____

City/State/Zip _____

2. Registration Contact

Name _____

Title _____

Phone Number _____

Email Address _____

3. Primary Business Contact

Name _____

Title _____

Phone Number _____

Email Address _____

4. Load Profiling & Settlement Contact

Name _____

Title _____

Phone Number _____

Email Address _____

5. E-Schedule Contact (this person should have signatory authority for E-Schedules)

PJM Supplier Short Name (6 chars or less): _ _ _ _ _ _

Name _____
Title _____
Phone Number _____
Email Address _____

6. Enrollment/Operations Contact (if you have a generic operations email, please list it here)

Name _____
Title _____
Phone Number _____
Email Address _____

Access to Supplier Website Reports and Applications

Atlantic City Electric and Delmarva Power are authorized to provide certain information to a supplier that is not available via EDI. This information is provided via website applications.

- In DE, suppliers can access a list of all DE customers, updated in April and October
- In MD, suppliers can access customer bills
- In NJ, suppliers can access reports on customer arrears
- In DE, MD, and NJ, suppliers can access interval data via a website application
- In DE, MD, and NJ, suppliers can access a report of missing EDI transactions, including charges that were not sent to the utility.

In order to set up access for your company, **you need to designate two people from your company to act as the gatekeepers.** Security information, including any logins and passwords assigned to your company, will only be given to the official contact listed in your executed supplier agreement, or to the designated gatekeepers.

The gatekeepers will be responsible for distributing the login and password information to other employees in your company, changing the password if an employee leaves your company and should no longer have access to the data, and communicating password changes to the employees who have been given access. In addition, the staff of the Supplier Hotline will refer any request for access from employees of your company to the designated gatekeepers.

GATEKEEPER #1

Name _____

Phone Number _____

Email Address _____

GATEKEEPER #2

Name _____

Phone Number _____

Email Address _____

Meter Correction Allocation Methodology Acknowledgment

On January 22, 2010, FERC conditionally accepted PJM's proposal to provide a voluntary billing service for Electric Distributions Companies (EDCs) that elect to have PJM allocate meter correction charges directly to the Load Serving Entities (LSEs) within their respective EDC territory, making the tariff revisions effective February 1, 2010.

FERC stipulated that in order for PJM to implement this provision for an individual EDC to use this optional billing service, both the EDC and the LSEs in the respective EDC zone must consent to use this service before the change in meter correction allocation methodology can be used in that EDC's zone.

The Delmarva Power zone load is fully allocated to the wholesale and retail suppliers providing the energy to meet the Delmarva Power load. Any meter corrections to that monthly load at the end of the month should be appropriately shared amongst all of those LSEs. These meter corrections can be charges or credits in any particular month and, in fact, have been net credits in most months for the Delmarva Power zone.

Delmarva Power and PJM implemented this meter correction allocation methodology policy with the January 2011 PJM invoices.

Please indicate your concurrence with the **meter correction allocation methodology** as outlined above and in the FERC ruling by signing below and returning a copy of the letter to PJM and Pepco Holdings Inc. via electronic signature, fax, or include with the initial ACE or DPL registration.

- Fax to PJM at (610) 666-4540 or email to mSWG@pjm.com
- Email Pepco Holdings Inc. at DESupplier@pepcoholdings.com
- Include with Initial Supplier Registration for ACE or DPL

If you need any further explanation, please contact Supplier Relations at (302) 283-6012.

Sincerely,



Patrick J. Cook, *Mgr. – Wholesale Billing & Administration*

Delmarva Power and Atlantic City Electric
PHI Companies

Signature

Contact Name/Title

Retail Supplier Name

DPL DE PJM Short Name _____

DPL MD PJM Short Name _____

ACE NJ PJM Short Name _____